# Supporting charities to deliver and fund their services



1



### We help service delivery charities to do 3 key things:



Manage your programmes

Collect together information on your clients, activities, volunteers and the work you're doing.



Measure your impact

Measure and report on the impact you deliver, in real time for all your different audiences.



Get more funding

Use your impact and our Al powered writing tools to generate more funding from commissioners and funders.

plinth

## Manage your programmes:



## Most management systems for charities are poorly fitting hand-me-downs from the corporate world.

(e.g. Salesforce, Microsoft Dynamics).



Not person-centred

Systems should show holistic information about an individual, so services and support can be tailored to them.



Not flexible across places or services

Different programmes need different information – a food bank shouldn't collect the same details as an employment programme.



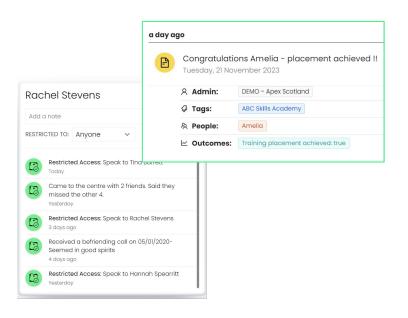
Not collaborative

Your system needs to be able to interact with your partners, referral agencies and directly with individuals.

Plinth changes all this...



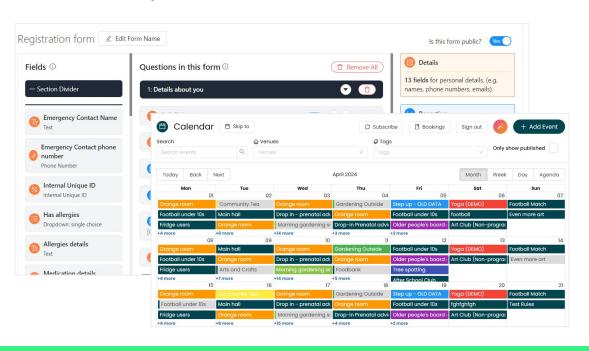
#### Person-centred information and actions:



- All user details available readily accessible in one place
- A full history of all their interactions with your organisation
- A place to make case notes, wellbeing/change surveys and track outcomes
- Take action to support a client: refer to a partner, set tasks or match to a volunteer/case worker.



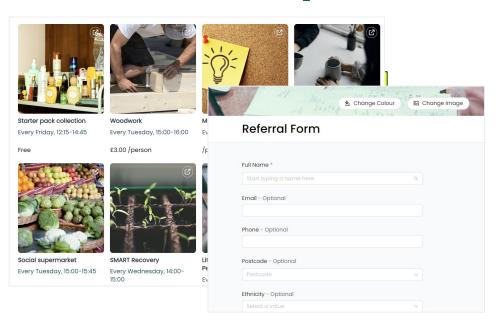
#### Flexibility across areas and services



- Customise what information is collected for each service or project
- Create calendars of activities for each service or each area
- Customise outcomes for all your services
- Custom session reviews for every activity



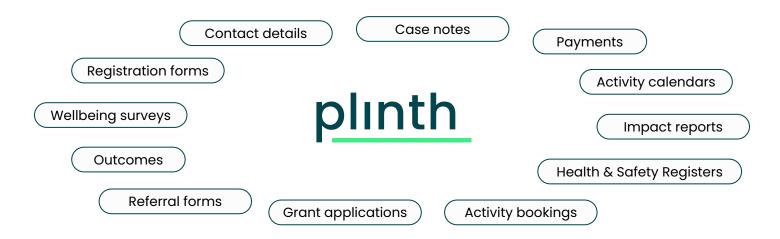
#### Collaborative with partners



- Send referrals to and from partners with a secure link, that provides feedback to you on the outcome
- Co host and advertise outreach activities with other community organisations or commissioners
- Allow users to manage their details from one place across multiple partners



#### All joined together in a single platform...





## That's easy to use, and allows users to manage their own details to minimise repetitive data entry



User accounts

Individuals can register and edit multiple profiles (e.g. for the whole family).



User "check-in"

They can check in to a session on arrival by scanning a QR code (or have a physical code printed out for the session leader to scan).



User bookings

Show all the activities you host on your website, and let people book and register their details in advance.

plinth

## Measure your impact



### Measure and report on your inputs, outputs, outcomes and impact.

In	pu	ts
----	----	----

Where is your funding coming from?

What services are you providing?

Who is running your activities/working with your clients?

#### Outputs

How many unique people do you support?

How many total engagements are there?

How many hours of provision have you offered?

How does this vary by demographic/area?

#### **Outcomes**

How many people have "moved into employment", "improved well being" etc?

How many "closed cases" do you have?

How many kgs of food waste have you saved?

#### Impact

What is the long term different in an individual's life?

What does an individual's journey with you look like?

Are you working in areas with the highest need?

### Present this information to all your different audiences

Grant Funders
(Foundations, Trusts)

Commissioners (Councils, NHS etc)

Trustees

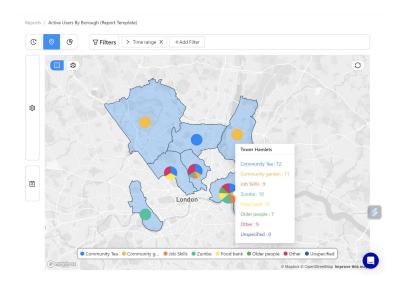
Management Teams

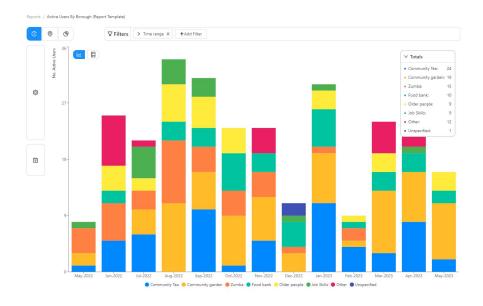
Case Workers

Policy Influencing



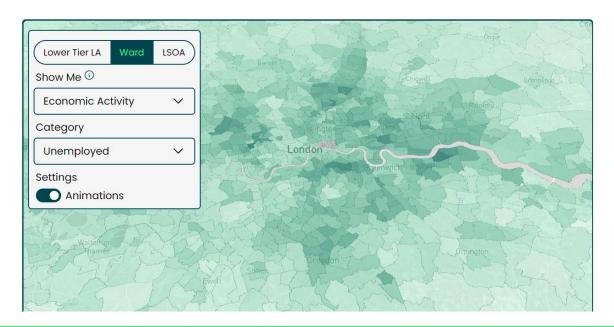
## **Commissioners**: group by target demographics and target geographies







**Trusts and foundations**: compare to the national or regional picture.



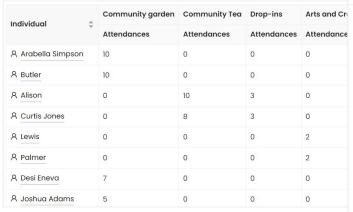


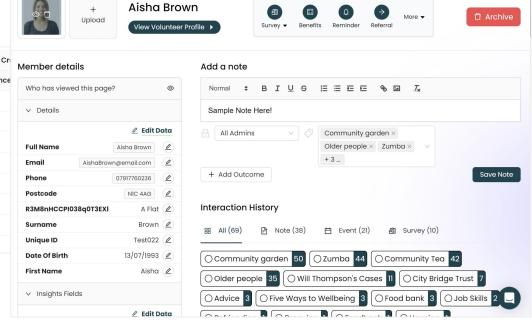




**Case workers**: show the journey for each

individual





#### plinth

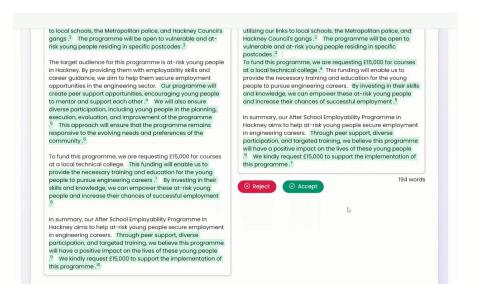
## Get more funding



# Find and write grant applications automatically with AI

- Find grants relevant to your work
- Write and edit your application with AI
- Pull in information from your data
- Collaborate with your team & trustees

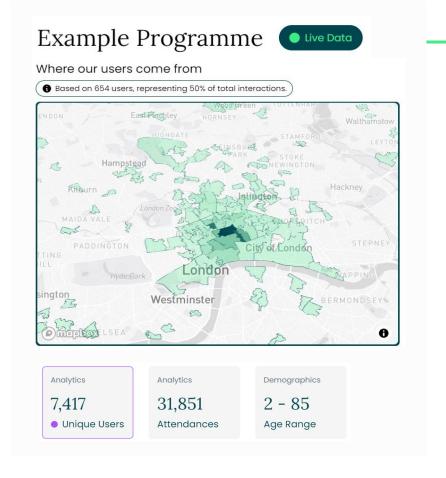
☆ Try our new Al Grant Writer ⇒



#### Get more funding:

## Publish your impact data to your funders in real-time

- Save time with automatic reporting
- Instant insights allowing you to pivot quickly
- Target populations that are missing your services
- Increase transparency within your organization



#### Get more funding:

Coming soon

## Generate impact reports with AI

- Highlight your organisation's big wins
- Write and edit your impact report with AI
- Pull in stories from your data
- Collaborate with your team & trustees

#### **Other Outcomes**

#### **Employment & training**

Each young person also develops work oriented skills, such as interviewing and CV writing, and 64% of those enrolled leave with a qualification.

60% of those who complete 6 months or more with go onto work or further training. This is particularly important in the North East, where 5 in 10 people on probation have an education, training and employment need (source).



#### **Wellbeing Outcomes**

According to Government research, justiceinvolved young people have higher mental health needs when compared with the general population.

In order to monitor this, we asked our young people to fill out a survey where they respond to statements such as "I've been feeling more confident" or "I've been feeling optimistic about the future". The young people then rank that on a scale of 1 (None of the Time) to 5 (All of the Time).

The most popular answer amongst the young people in Durham was "4 (Often)", suggesting that they are also benefitting mentally from the programme.



5

#### plinth

#### All this in one place. Your robust and flexible **infrastructure**.



Manage your programmes



Measure your impact



Get more funding



#### Taking you and your privacy and security seriously.

#### **Clear Responsibilities**

Individuals can access their own information for any Subject Access Requests.

DPAs built into the platform (we act as the data processor).

#### **Protected Data**

All data is stored in the EU, encrypted in transit and at rest. With Google's Authentication Platform, access is protected by Row Level Security Rules.

All systems are protected by MFA and robust deployment pipelines.

#### Scalable Systems

Hosted on a serverless architecture, we use a cloud database designed for unlimited scalability and responsiveness.

For reporting, we use Elasticsearch, a highly scalable system for complex queries and analysis.

#### **Proactive Security**

Our platform is subject to regular penetration tests, where external experts proactively identify and help us fix and potential issues in our security systems.

#### Backed by world-class responsive support, at no extra cost.

#### Onboarding Support

We'll help get you set up with a series of configuration calls and training for your team.

We can import any existing information you have on other systems.

#### Live Chat

If something has gone wrong, or is just confusing, you can get in touch with us on our live chat.

It's always a real person, and usually an engineer who can fix the issue

#### **Feature Requests**

If you've got suggestions for how we can improve the platform, please tell us.

Every feature we add for anyone becomes available to everyone, so the platform improves together.

97%

of our support conversations rated





median response time



# Trusted by 100s of charities, funders and commissioners across the country.



- 20 funders.
- 200,000 people collectively supported.































Let's work together?

Contact us

tom@plinth.org.uk